

Cholamandalam Investment and Finance Company Limited

Q 3 Performance- Total Income grows by 27%, PAT up by 13%

Performance Highlights:

Chennai, Jan 29th, 2014: During the quarter the disbursements in vehicle finance were flat while disbursements in home equity loans grew by 31% compared to the same period last year.

The Company disbursed Rs.2587 Cr. in Vehicle Finance as against Rs.2574 Cr. in Q 3 of 2012 – 13 and disbursed Rs.688 Cr. in Home Equity loans as against Rs.525 Cr. in Q 3 of 2012 – 13. Disbursements from new businesses were Rs.61 Cr. for the quarter. The aggregate disbursements of the Company for the quarter are Rs.3336 Cr. as against Rs.3113 Cr. in Q 3 of 2012 - 13 registering a growth of 7%.

Total Income is Rs.844 Cr. compared to Rs.666 Cr. in Q 3 of 2012 -13 registering a growth of 27%.

Profit before tax is Rs.140 Cr. as against Rs.122 Cr. in Q 3 of 2012 -13 registering a growth of 14%. Profit after tax is Rs.92 Cr. as against Rs.81 Cr. in Q 3 of 2012 -13 registering a growth of 13%.

Period ended 31st December 2013 - Performance Highlights:

During the nine months period ended December 2013, disbursements in vehicle finance grew by 9% and disbursements in home equity loans grew by 33% compared to the same period last year. The company disbursed Rs.7333 Cr. in Vehicle Finance as against Rs.6742 Cr. during the nine months ended 31st December 2012 and disbursed Rs.2024 Cr. in Home Equity loans as against Rs.1523 Cr. during the nine months ended 31st December 2012. Disbursements from new businesses were Rs.84 Cr. for period ended December 13. The aggregate disbursements of the Company for the 9 months ended are Rs.9442 Cr. as against Rs.8310 Cr. of the same period last year registering a growth of 14%.

Total Income is Rs.2415 Cr. compared to Rs.1830 Cr. for nine months ended 31st December 2012 registering a growth of 32%.

Profit before tax is Rs.413 Cr. as against Rs.328 Cr. for nine months ended 31st December 2012 registering a growth of 26%. Profit after tax is Rs.273 Cr. as against Rs.221 Cr. for the same period in previous financial year registering a growth of 24%

The Company continues to witness portfolio pressure in the Commercial Vehicle business and has taken a prudent approach to portfolio quality management through a combination of aggressive repossession of non-performing assets and conservative provisioning of our repossessed stock.

Financial Performance - Summary :

Rs in Cr.

2012-13		Particulars	2013-14		Q-o-Q	Y-o-Y
Q - III	YTD Dec		Q - III	YTD Dec	Growth	Growth
3,113	8,310	Disbursements	3,336	9,442	7%	14%
666	1,830	Total Income	844	2,415	27%	32%
122	328	Profit Before Tax	140	413	14%	26%
81	221	Profit After Tax	92	273	13%	24%

- The Company expanded its presence to 529 branches as on 31st December 2013 compared to 518 branches as on 31st March 2013. The additional branches are in Tier III and Tier IV locations across India.
- Capital adequacy ratio stands at 18.20% compared to statutory minimum of 15%.

Portfolio Quality:

With a vigorous focus on portfolio quality, the Company contained GNPA at 1.7% and NNPA at 0.7%. Provision coverage is at 58%

Subsidiaries Performance:

The subsidiaries made a profit of Rs.3 Cr. during the period compared to a loss of Rs.0.29 Cr. for nine months ended 31st December 2012.

Consolidated Results:

The consolidated profit after tax for the nine months ended 31st December 2013 was Rs.276 Cr. as against a PAT of Rs. 221 Cr. for nine months ended 31st December 2012 registering a growth of 25%.

Interim Dividend:

The Board has declared an interim dividend of Rs.2.50/- per share (25% on the face value of Rs.10/- per share) to its equity shareholders for the year ending 31st March 2014 considering the performance year to date.