

KKR Raises ₹1k cr for India-focussed Credit Fund

Fund raised from domestic institutions, HNIs, family offices; aims to close it soon with money up to ₹2k cr

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Mumbai: KKR has completed raising ₹1,100 crore to pre-close the first portion of its dedicated India-credit fund, the second of its kind from the New York-headquartered private equity giant.

The fund will have two to three years' investment period and will typically invest in structured credit situations either in promoter holding entities or companies that could see prospects of improving with a pickup in economy going forward, said BV Krishnan, head of KKR's credit and capital markets business in India.

"We have been seeing an increasing demand for structured credit amongst corporates in India. The idea is to back quality promoters and good businesses, helping them to create a

Raking in Moolah

KKR started investing in India in 2006 and opened office in 2009

\$6 billion

Investments executed across various financial platforms

\$3.5 billion

Structured financing extended



Major Deals:

\$200 million to Avantha Group

\$100 million to Strides Shasun promoters

\$90 million to Metropolis promoters

₹500 crore to Radiant Healthcare

Raised first local fund of ₹1,500 crore in 2013

Has completed 80 debt transactions in India - the highest by any private equity fund here

proper capital structure by cleaning up short-term liabilities, providing grown capital, and in some cases helping them consolidate their equity ownerships," Krishnan said.

"It's a private-equity approach for

the debt market, which has done extremely well for us," he told ET.

The fund has been raised from domestic institutions, high net worth individuals, and family offices. KKR aims to make a final close of the fund

within a few months and plans to collect as much as ₹2,000 crore.

Together with its funds and its NBFC, the corporate credit investment business of KKR India will have an asset and capital base of ₹5,500 crore, which would be the largest structured corporate credit pool in the country today. KKR has completed about 80 debt transactions in India, the highest by any private equity fund in the country.

It raised its first local fund in 2013. Together with co-investments by limited partners, this amounted to about ₹1,500 crore and has fully been utilised. The fund has delivered gross returns in the high teens.

KKR has already executed over \$6 billion, or over ₹40,000 crore, of investments across various financial platforms, including its private equity business.